

# Dynamic speaking and keynote topics empower your audience to grow and achieve success.

Paul Democritou is an exuberant and passionate speaker, author, master closer, and TV personality. With stage presence as 'Paul D,' he is the founder of 2Real Productions, and P&P Consulting, an international business consulting and recruitment agency. His book, Success I.A.O., written while fighting cancer, blends Paul's storytelling and teaching styles to show how to achieve success in harsh conditions and make money from zero capital.

Need to raise the energy levels at your annual conference or retreat, dive deep into sales techniques, or inspire a can-do attitude within your organization?

Paul's speaking topics are designed to challenge perceived limits, promote transformational growth, and develop your people's self-belief.

Paul's speaking style is informal, infectious, and occasionally irreverent. He will captivate your audience, and take them on a mission to uncover hidden inner resources. They will fall in love with his sense of humour, share his emotional journey through personal and financial crisis and back, and leave so motivated and inspired they will level-up overnight.

If you're looking for a speaker who can touch the hearts of your audience, challenge and empower them for personal and professional growth, and infuse your people with radiant positive energy, then don't wait. Bring Paul in today so your audience can experience the power of Success I.A.O.

### You don't find success in life, you create it.





All topics are impromptu and tailored to your audience.

#### » Master Closers Masterclass

Watch as Paul transforms your sales team into a master closers force to be reckoned with. Learn everything from how to effectively meet and greet clients, to nullifying objections before they even come up, to using body language to raise your sales numbers to new heights. Your team will find more clients and close more deals overnight. N.A.P.S approved and recommended by Ben Gay III (The Closers series). Certification available on request.

#### » Success Method Mindset

Success begins and ends in the mind. Listen as Paul talks about his time as a performer, and method acting, to illustrate the tricks of the trade that produce confidence and energy. Join in this interactive training session that will boost your sales and business performance, and leave you hyped up for success.

#### » Cancer - cocoon or catalyst?

In this talk, Paul shares how he embraced his personal transformation when he was diagnosed with cancer just as his latest business venture was taking off. Learn how Paul chose to use his recovery time to learn new skills, write a book, and build a new business, all while undergoing chemotherapy and stem cell transplants, to emerge stronger and more successful than ever.

#### » Custom talks

Whether it's talking about the Improvise, Adapt, Overcome mantra of the U.S. Marines, Levelling Up Your Success through gamification using popular video game terminology, or adapting any of Paul's experience to address your organization's current issues, get in touch to discuss your needs.

Available for Keynote Speaking, Workshops, Retreats, Breakout Sessions and TV or Radio Hosting.



Paul began his sales career in timeshare at 14, was a telesales manager at 15, sales rep at 16, and sales trainer by 20. He later owned a successful nightclub in Athens, Greece, where he first picked up the mic to MC when an act let him down.

A successful career as 'Paul D' followed, with his music featured on MTV, before he moved into music video production and founded 2Real Productions. Paul returned to his first love, sales, and founded Paul & Paul Consulting, an international business consulting and recruitment agency based in Bulgaria, in 2015. In 2016, Paul was diagnosed with Non-Hodgkin's lymphoma – cancer.

His book, Success I.A.O. and its attendant resources at PaulDemocritou.com were born out of a vision and passion to help others succeed even in harsh conditions. Paul is a living example of his own teachings. When he couldn't write, he recorded, and had the book transcribed and edited. He is a philanthropist still fighting cancer while helping other people to fight theirs. He aims to help charities and focuses on teaching people to achieve success.

Paul showed flawless cooperation, formality, zealousness and ethos. He trully is a remarkable person and inspiration and we highly recommend him for any type of cooperation be it motivational or sales orientated.

#### **Theodore Chouliaras**

BOD President, Upmaritime London LTD

Paul had the right work ethic, the right values. and the drive and ability to succeed many times over. I'd watched his videos and read the early manuscripts. So it was a pleasure to both write the foreword for his book and to begin work on writing

Closers Part 3 with him.

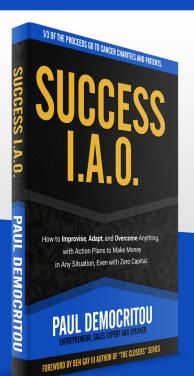
#### **Ben Gay III**

Best Selling Author - CEO, LJR Group, Inc

Paul Democritou is the most inspiring & talented person I've ever met. He can easily transform the way you manage your life & business so you can find happiness & success! Even during his disease, he remained calm, strong & creative. Keep on inspiring Paul!

#### **Panos Gounas**

CEO, CNC Training Center



## Think You're unsuccessful because you've been unlucky? Learn how to create your own luck, and turn your life around!

Democritou's book is packed with straight-talking, honest, and practical advice, interwoven with humour and candour that takes the sting out of the tail. If you need a no-bull pep talk from a guy you know is on your side, you'll love having Paul as your coach.

Book Paul to speak at your event now:
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